

## VEHICLES BACKED BY BUY-BACK GUARANTEES

### EXPERIENCE PEACE OF MIND, MORE CONFIDENCE WITH OFF-SITE INVENTORY

Looking for additional protection when buying off-site inventory online? For only a small investment, you can have the extra piece of mind of being able to get your money back just in case:

- You change your mind
- Your retail transaction falls through
- You missed a disclosure on the Vehicle Details Page, Condition Report or Vehicle History Report

#### THESE GUARANTEES ARE BACKED BY AN "A" RATED INSURANCE CARRIER

##### 10-DAY

You have **10 days** from purchase to request a buy back  
**ONLY \$100 per vehicle**

##### 30-DAY

You have **30 days** from purchase to request a buy back  
**ONLY \$135 per vehicle**

### TAKE ADVANTAGE OF THE GUARANTEE TODAY. IN 3 EASY STEPS:

1. Find the inventory you want. Note that buy-back guarantees are only available on cars not being sold from physical auction locations, where other products and services are available.
2. To add the 10-Day or 30-Day buy-back guarantee, on the BID/BUY Details page underneath the "Transport Options," select the box next to "Buy-Back Guarantee Option". To purchase when available by default, simply navigate to My Account > Site Preferences and select "Order Buy-Back Guarantee" under "Configure Your Default Checkout Options", then press "Save Changes".
3. Have the vehicle delivered to your location.

If you wish to keep the vehicle, nothing more is required.

If the vehicle qualifies for arbitration under ADESA's Terms and Conditions, please open an arbitration on the vehicle before requesting a buy back.

For vehicles that you wish to exercise the buy-back guarantee for and qualify under the Terms of the Program, simply email [buyback@openlane.com](mailto:buyback@openlane.com) by the 10th or 30th calendar day after the purchase date.

### QUESTIONS?

Contact Customer Connection at 888-526-7326 or [customerconnection@adesa.com](mailto:customerconnection@adesa.com). Follow the prompts for DealerBlock.

## TERMS OF PROGRAM

ADESA agrees that the following vehicles qualify for the Buy-Back Guarantee program, and can be repurchased if in compliance with the following criteria:

### THE POLICY COVERS:

- 100% of the vehicle purchase price. Any fees including but not limited to buy fees, transportation, payment processing fees, taxes, or reconditioning fees are not reimbursable.
- Reimbursement of vehicle purchase price capped at 104% of mileage-adjusted Black Book® Wholesale National Average price, as calculated on the online purchase date.
- Dealers in the United States purchasing vehicles located within the United States.

### INELIGIBLE VEHICLES

- Vehicles sold "As Is".
- Vehicles with mileage in excess of 125,000 miles.
- Vehicles with sales prices greater than \$40,000.
- Vehicles in excess of 10,000 lbs GVW.
- Specialty inventory including but not limited to commercial vehicles, off-road vehicles, ATVs, buses, equipment, forklifts, heavy-duty trucks, medium-duty trucks, marine, motorcycles, power sports, RV motorized, snowmobiles and trailers.
- Vehicles with structural damage.

### BUY BACK TERMS

By purchasing Buy-Back Guarantee, Buyer agrees to all of the following terms and conditions:

- The request for buy back must be initiated by the Buyer by emailing [buyback@openlane.com](mailto:buyback@openlane.com) by the 10th calendar day after the online purchase date, with the purchase date being day 0.
- Vehicle must be paid for and located on the Buyer's property when initiating the buy-back request.
- Buyer must not have transferred or sold the vehicle to a third person or entity at any time after the online purchase date.
- It will take approximately 5 days to confirm vehicle eligibility for buy back. A third party inspection will be ordered and reviewed by the program administrator to validate the condition versus the vehicle details at time of online purchase. Conditions for eligibility of buy back include:
  - Vehicle must not have more than 250 additional miles on the odometer than at online purchase date.
  - Vehicle condition must be the same or better condition than indicated on Vehicle Details Page at the time of purchase.
  - Vehicle must not qualify for valid arbitration under ADESA's Terms & Conditions at time of buy back request.
- Buy-Back Guarantee cannot be added or removed after purchase.
- Once buy back is confirmed, Buyer will be notified and refund will be processed within 24 to 48 hours after ADESA's receipt of transferable title from Buyer.
- Vehicle will remain on Buyer's lot after being repurchased under the Buy-Back Guarantee program until the vehicle is picked up by a new buyer or its agent (a period of approximately 7 days after Buyer's receipt of refund), and Buyer must support the remarketing process as necessary including but not limited to granting inspection access, providing photographs, facilitating vehicle pickup.
- Buyer must use commercially reasonable care in storing the vehicle safely, consistent with industry standards. Buyer is responsible for damage or loss of the vehicle after it has been repurchased until it is picked up from the buyer's property.
- ADESA reserves the right to limit the number of vehicles for which any Buyer may purchase the buy back policy.

## TERMS OF PROGRAM

ADESA agrees that the following vehicles qualify for the Buy-Back Guarantee program, and can be repurchased if in compliance with the following criteria:

### THE POLICY COVERS:

- 100% of the vehicle purchase price minus a \$400 deductible. Any fees including but not limited to buy fees, transportation, payment processing fees, taxes, or reconditioning fees are not reimbursable.
- Reimbursement of vehicle purchase price capped at 104% of mileage-adjusted Black Book® Wholesale National Average price, as calculated on the online purchase date.
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- Buyer must not have transferred or sold the vehicle to a third person or entity at any time after the online purchase date.
- It will take approximately 5 days to confirm vehicle eligibility for buy back. A third party inspection will be ordered and reviewed by the program administrator to validate the condition versus the vehicle details at time of online purchase. Conditions for eligibility of buy back include:
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