

# ADESA.COM OFFERS VEHICLE GRADING SCALE

## BUY WITH CONFIDENCE ON U.S. AT-AUCTION VEHICLES\*

ADESA.com offers an integrated grading guide for online vehicles—based on NAAA standards. You can sort, refine and see the grade on any vehicle in the U.S. that has an AutoVIN inspection.

- Receive objective, detailed, consistent and unbiased grading
- Identify the condition of a vehicle quickly and reliably
- Improve sale-day processes and potential arbitration issues
- Help to clarify vehicle disclosures

	DISPLAY GRADE IN RESULTS PAGE	CLICK LINK TO VEHICLE GRADING SCALE GUIDELINE PDF	SORT BY GRADE	FILTER BY GRADE	DISPLAY GRADE IN EXCEL REPORT	CREATE A SAVED SEARCH WITH GRADE INFORMATION
<b>ADESA.com</b>						
<b>RUN LIST CLASSIC VIEW</b> Searches include: RunList/LiveBlock (for vehicles with Condition Report data ONLY)					✓	
<b>SEARCH RESULTS PAGE</b> Searches include: Global, DealerBlock and Speciality	✓		✓	✓	✓	✓
<b>VEHICLE DETAILS PAGE</b> Searches include: Global, DealerBlock and Speciality	✓	✓				
<b>WATCH LIST PAGE</b>	✓		✓			
<b>SELLER PERFORMANCE PANELS</b> Panels include: Live, Pending, Sold and No Sale	✓				✓	
<b>SELLER INTERFACE LISTING FLOW PAGE</b>	✓	✓				
<b>LIVEBLOCK SALES SCHEDULE PAGE</b>						
<b>LIVEBLOCK VEHICLE DETAILS PAGE</b>	✓					
<b>LIVEBLOCK BIDDING INTERFACE</b>	✓					
<b>MOBILE</b>						
<b>SEARCH RESULTS PAGE</b>	✓		✓	✓		
<b>VEHICLE DETAILS PAGE</b>	✓					
<b>WATCH LIST PAGE</b>	✓					

\*Applies to at-auction vehicles in the U.S. that has a full auction inspection. Vehicles will appear with a grade as auctions retransmit their inspected sale inventory to ADESA.com. Applies to DealerBlock and LiveBlock vehicles.

## The NAAA-Recommended VEHICLE CONDITION GRADING SCALE

**Grade 5** – The vehicle is in excellent condition, with only minor defects in panel surfaces which do not require conventional body or paint work. Limited high quality repairs may have been performed. There are no missing, broken, or damaged parts and no visible glass damage. The vehicle's frame/structure has not been repaired or altered and is expected to measure to published specifications. The interior has no cuts, tears, or burns, does not show signs of wear and has no noticeable offensive odor. The vehicle is mechanically sound and all accessories are operable. All fluids are full and clean. Tires match by brand, size and style, and are in near new condition.

**Grade 4** – The vehicle is better than average with only minor chips or scratches in panel surfaces which may require minor conventional body and paint work or paintless dent repair. The vehicle may have sustained cosmetic or light collision damage and received high quality repairs. The vehicle's frame/structure has not been repaired or altered, and is expected to measure to published specifications. A minor missing or broken part may require replacement. The interior is clean, shows minimal wear and has no noticeable offensive odors. There is no visible glass damage beyond minor pitting of the windshield. The vehicle is mechanically sound and all accessories are operable. Fluids may require service. Tires match by brand, size and style and are in good condition.

**Grade 3** – The vehicle has normal wear and tear (for example, parking lot dings, small scratches, chips and/or minor broken parts). It may require minor conventional body and paint work or replacement of parts. The vehicle may have sustained cosmetic or light collision damage and been repaired to collision industry standards, but its frame/structure has not been repaired or altered and is expected to measure to published specifications. The interior shows signs of normal wear and usage, requiring repair or replacement of parts. The windshield may be damaged. The vehicle is mechanically sound but may require maintenance or minor repair of accessories. The fluids may be low or require replacement. Tires match in size and style and are average or better.

**Grade 2** – The vehicle shows signs of excessive wear and tear. The body may have dents, scratches, and body panels that require replacement. Parts may be broken and missing. The interior may show signs of excess wear with burns, cuts or tears, and non-removable stains. The vehicle may have multiple prior repairs performed at substandard levels or unrepaired collision damage. The frame/structure may be damaged, repaired or altered and may not measure to published specifications. The vehicle may have mechanical defects that prohibit it from operating properly. Repairs can be made, but the engine and/or transmission may be in poor condition. Operability of accessories is questionable. Tires may be worn or mismatched.

**Grade 1** – The vehicle shows signs of severe abuse or may have sustained major collision damage. It may be cost prohibitive to extensively recondition this vehicle by automotive industry standards. The frame/structure may be damaged, repaired or altered and may not measure to published specifications. The vehicle may have missing or disconnected mechanical parts. Although operable, the vehicle is near the end of its useful life. Operability of accessories is doubtful.

**Grade 0** – The vehicle is inoperative. Mechanical and body parts may be disconnected, damaged or missing. The vehicle's condition renders it suitable for dismantling or scrap.

Note: Frame/flood damaged/un-repairable hail damaged vehicles will not exceed a grade value of 3.

THESE GENERAL GUIDELINES ARE FOR DEFINING APPROPRIATE GRADING OF VEHICLES. THE VEHICLES HAVE TO BE JUDGED ON THEIR TOTAL CONDITION AND NOT STRICTLY WHETHER THEY MEET EVERY LINE OF THE DEFINITION EXACTLY. THIS GRADING SYSTEM DOES NOT TAKE INTO ACCOUNT THE MILEAGE ON THE UNIT. IT IS INTENDED ONLY TO REFLECT THE OVERALL CONDITION OF THE UNIT. MILEAGE HAS A DIRECT CORRELATION ON A VEHICLES WHOLESAL VALUE AND SHOULD BE TAKEN INTO ACCOUNT WHEN EVALUATING A VEHICLES VALUE. VEHICLE CONDITION GRADE CANNOT BE USED FOR ARBITRATION.